

Welcome to Ron's

THE POWER IS IN THE CONNECTION

Discussion



THE JOY OF INTERACTION

As People

As Humans

*It's Amazing
what can take
place when you
bring the right group
of people together!*



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ARE YOU GOING AFTER THE SALE OR THE RELATIONSHIP?

How do you DEFINE a Relationship?

How do you START a Relationship?

 /

Sale:

Relationship:



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BECOMING THE MOST INTERESTED PERSON IN THE WORLD

What makes people interesting?

- _____
- _____
- _____



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IT'S SUCH A SMALL WORLD ISN'T IT?



I _____

R _____

A _____

What was the connection between Dan and I?

If you roll a die 20 times and it lands on a three, what are the chances of rolling a three on your next roll?

5

THE MAGIC OF SIX

1. You meet someone for the first time. - First Interaction
2. You send an email within _____
3. Have something in common? _____
4. If you're meeting, do so within _____
5. After meeting, send Thank You within _____
6. Stay in touch every _____

Even MORE NOTES (This is good stuff)



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"It's amazing how much more productive you can be when you have a better understanding of self, and where others are coming from".

6

UNDERSTANDING THE PEOPLE PUZZLE

73	9	66	78	50			
37	53	49	46	62	18		
69	17	5	38	14	74	86	
41	33	1	29	10	2	70	22
13	21	25	58	54	42		
57	81	77	61	30	26		
85	45	65	6	82	80		
79	31	55	60	44	76		
75	47	63	32	20	40		
23	43	51	64	88	68		
39	3	11	71	24	36	48	56
67	87	36	48	56			
59	15	35	28	4	12	16	
19	7	83	27	84	72	8	52



Based on the chart above, if you were to rank your DISC profile, from most to least, it would be:

D _____

I _____

S _____

C _____



Please Communicate Your Interest

Please check the boxes that apply to you:

- I would like to have you speak/train at our company or organization.
- I'd like to discuss how Ron can be a virtual coach for my team.
- Tell me more about your Relationship Strategies Workshop.
- Please add me to your informative Relationship Strategies newsletter.
- Tell me more about how people can better understand each other using the DISC assessment.

Your Information:

Name _____ Business/Organization _____
 () _____

Phone Number _____ E-mail Address _____



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