

Welcome to Ron's

# THE POWER IS IN THE CONNECTION

Discussion



## THE JOY OF INTERACTION

As People

As Humans

It's Amazing  
what can take  
place when you  
bring the right group  
of people together!



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## ARE YOU GOING AFTER THE SALE OR THE RELATIONSHIP?

How do you **DEFINE** a Relationship?

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How do you **START** a Relationship?

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Sale:

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Relationship:

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## BECOMING THE MOST INTERESTED PERSON IN THE WORLD

What makes people interesting?



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 **NEW IMAGE**  
CREATIVE *Group*

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MORE NOTES ↗



## IT'S SUCH A SMALL WORLD ISN'T IT?



I \_\_\_\_\_

R \_\_\_\_\_

A \_\_\_\_\_

What was the connection  
between Dan and I?



## THE MAGIC OF SIX

1. You meet someone for the first time. -  
First Interaction

2. You send an email within

\_\_\_\_\_

3. Have something in common?

\_\_\_\_\_

4. If you're meeting, do so within

\_\_\_\_\_

5. After meeting, send Thank You within

\_\_\_\_\_

6. Stay in touch every

\_\_\_\_\_



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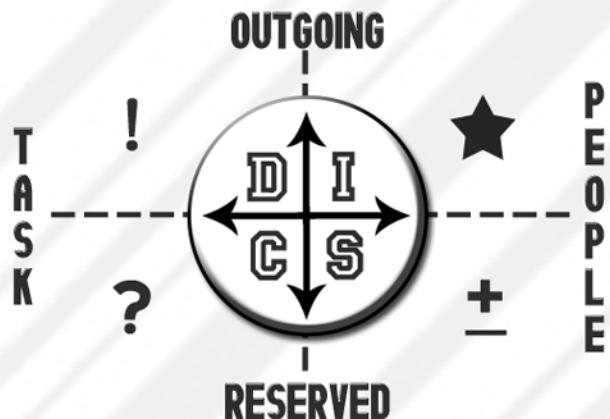
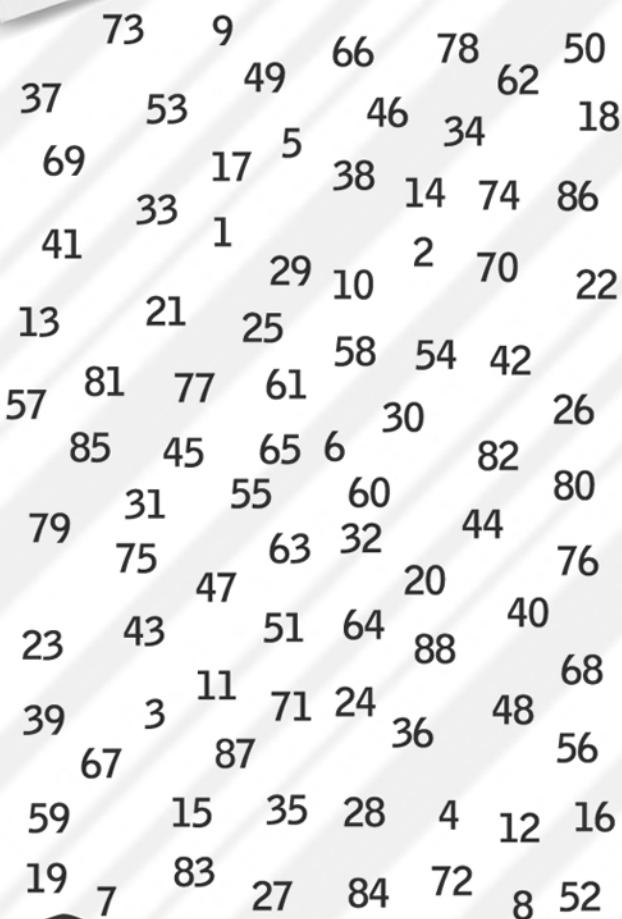


Even MORE NOTES  
(This is good stuff)

"It's amazing how much more productive you can be when you have a better understanding of self, and where others are coming from".



# UNDERSTANDING THE PEOPLE PUZZLE



Based on the chart above, if you were to rank your DISC profile, from most to least, it would be:

D \_\_\_\_\_  
I \_\_\_\_\_  
S \_\_\_\_\_  
C \_\_\_\_\_

## Please Communicate Your Interest

Please check the boxes that apply to you:

- I would like to have you speak/train at our company or organization.
- I'd like to discuss how Ron can be a virtual coach for my team.
- Tell me more about your Relationship Strategies Workshop.
- Please add me to your informative Relationship Strategies newsletter.
- Tell me more about how people can better understand each other using the DISC assessment.

Your Information:

Name ( )	Business/Organization
Phone Number	E-mail Address



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